



26 April 2023

To: The President
The Stock Exchange of Thailand

Subject: Q1-2023 Operating Results

Delta Electronics (Thailand) Public Company Limited (the “Company”) would like to notify the Company’s Q1-2023 (January-March 2023) operating results based on its reviewed consolidated financial statements ended 31 March 2023 as follows.

Highlights on Q1-2023 Operating Results

Unit : Million Baht	Q1-23		Q1-22		Q4-22		% Change	
	Amount	%	Amount	%	Amount	%	% Y-o-Y	% Q-o-Q
Sales revenue	32,294	100.0	24,623	100.0	34,606	100.0	31.2	-6.7
Gross profit	6,713	20.8	5,137	20.9	8,489	24.5	30.7	-20.9
Operating profit	3,477	10.8	2,194	8.9	4,661	13.5	58.5	-25.4
Net profit	3,614	11.2	2,780	11.3	4,191	12.1	30.0	-13.8
EPS (Baht)	0.29*		0.22*					

Remarks: * The number of ordinary shares were adjusted in proportion to the change in the number of shares as a result of the change in par value from Baht 1 each to Baht 0.10 each

Sales revenues and Service income this quarter equal to Baht 32,294 million, represented an increase of 31.2% Y-o-Y boosted by the stronger customer demand for Electric Vehicle Power Solutions alongside Industrial Automation Solutions. Meanwhile Fan & Thermal Management continued its sales momentum at a relatively moderate rate, and Infrastructure business group also saw a mild growth pace this quarter. In particular, server & cloud storage as well as data center-related products grew modestly Y-o-Y, although some softness appeared in the first quarter reporting because of a high base effect from previous quarter. With the global recession backdrop brought about pressures and uncertainties to the technology sector, businesses have been getting more cautious to optimize investment and IT spending amid the current economic conditions.

Gross profit of this quarter equal to Baht 6,713 million, increased by 30.7% Y-o-Y, thanks to a remarkable growth of sales revenue under Power Electronics business segments together with Automation Solutions. In terms of gross profit margin, the first quarter performance stabled Y-o-Y but softened Q-o-Q as a result of the tight supply situation for critical components in Electric Vehicle Power Solutions which impacted material management costs.

Selling and administrative expenses (including research and development) totaled Baht 3,236 million, lower by 15.5% Q-o-Q following the drop of export freight, but rose by 10.0% Y-o-Y mainly from increased R&D activities in Europe and North America.



Operating profit in Q1'23 stood at Baht 3,477 million, with a corresponding profit margin of 10.8%, higher from 8.9% in the same quarter last year, attributable to a healthy revenue growth of margin-accretive product lines. Net profit for this quarter amounting Baht 3,614 million, represented a net profit margin of 11.2% and EPS at Baht 0.29, an increase of 31.8% from Baht 0.22 in Q1'22. It should be

noted that the company recorded an extraordinary gain from insurance compensation income in the first quarter of 2022 totaled Baht 331 million. Stripping off this item, net profit for Q1'23 posted a normalized growth of 47.6% from the same period last year.

Highlights on Financial Position

Unit : Million Baht	31 March 2023	31 December 2022	% Change
Cash and cash equivalents	12,682	10,142	25.0
Trade and other receivables	26,250	28,132	(6.7)
Inventories	27,547	25,049	10.0
Other current assets	1,545	2,702	(42.8)
Property, plant and equipment	24,100	22,700	6.2
Right-of-use assets	490	482	1.6
Consolidation goodwill	439	437	0.5
Other assets	1,458	1,341	8.7
Total Assets	94,512	90,984	3.9
Short-term loans from financial institutions	22	945	(97.7)
Trade and other payables	31,203	30,202	3.3
Income tax payable & Provision from tax assessments	488	423	15.1
Other current liabilities	1,033	1,099	(6.0)
Provision for long-term employee benefits	1,319	1,329	(0.7)
Other non-current liabilities	2,399	2,306	4.0
Total Liabilities	36,463	36,305	0.4
Total Shareholders' Equity	58,049	54,680	6.2
Total Liabilities and Shareholders' Equity	94,512	90,984	3.9

Total Assets

As at 31 March 2023, the Company and its subsidiaries reported total assets at Baht 94,512 million, an increase of Baht 3,527 million or 3.9% from 31 December 2022. Some changes in key assets are summarized below.



Cash and cash equivalents as at 31 March 2023 were Baht 12,682 million, a rise of Baht 2,539 million or 25.0% from 31 December 2022 due to increased cash flow from operating activities in line with growing sales and profits.

Net trade and other receivables as at 31 March 2023 were Baht 26,250 million, a drop of Baht 1,882 million or 6.7% from 31 December 2022 due to effective AR control over this quarter.

Inventory (net) as at 31 March 2023 were Baht 27,547 million, an increase of Baht 2,499 million or 10.0% from 31 December 2022 to support increasing production and sales uptrend.

Property, plant and equipment as at 31 March 2023 amounted to Baht 24,100 million, rose by Baht 1,400 million or 6.2% from 31 December 2022, following the continued investment in Research & Development centers as well as new factories in the south of India and Bangpoo Industrial Estate Thailand.

Total Liabilities

As at 31 March 2023, total liabilities of the Company and its subsidiaries amounted Baht 36,463 million, a rise of Baht 158 million or 0.4% from 31 December 2022, mainly driven by higher trade and other payables in proportion to increased raw materials and property, plant and equipment.

Shareholders' Equity

As at 31 March 2023, shareholders' equity of the Company and its subsidiaries were Baht 58,049 million, an increase of Baht 3,369 million or 6.2% from 31 December 2022, contributed by interim net profit over the first quarter of this year.

Please be informed accordingly.

Chang Tsai-hsing
Director