

9 November 2011

To: The President

The Stock Exchange of Thailand

Re: Q3-11 operating results

We, Delta Electronics (Thailand) Public Company Ltd, would like to inform the Company's operating results in the third quarter of 2011 (Jul-Sep 2011) based on its reviewed consolidated financial statements ended 30 September 2011 as follows.

Sales revenues in Q3-11 slightly increased about 1% from Baht 10,067 million in Q3-10 to Baht 10,174 million. In general, most of the Company's business groups performed well with satisfactory sales growth. IESBG (mainly telecom power systems) sales, in particular, grew about 36% over those of Q3-10 mainly because of the increasing sales in the South America market and Euro zone. Pan PSBG business (includes Power Supplies for IT products e.g. server, networking, Consumer Electronic products and DCDC converters) also contributed a revenue growth of over 18% against those of Q3-10. Due to the remained slowdown in Europe solar market, solar inverter sales in this quarter significantly dropped by 78% from Q3-10.

Gross margin in Q3-11 reduced from 28.8% in Q3-10 to 23.3%. This is primarily caused by a continued decline in solar inverter sales both in terms of sales amount and price pressure together with the Thai Baht appreciation against US dollar. To maintain the capability in R&D and sales activities, the Company's R&D/sales in Q3-11 rose from 4.2% in Q3-10 to 5.1% while selling & admin expenses (excluding R&D expense)/sales rose from 10.4% in Q3-10 to 10.8%.

Operating profit margin (after R&D expense) as a result declined from 14.2% in Q3-10 to 7.4% and net profit in Q3-11 reduced from Baht 1,634 million to Baht 752 million or 54% down from that of Q3-10, and EPS dropped from Baht 1.31 in Q3-10 to Baht 0.60.

Please be informed accordingly.

Niramol Tantipuntum
Director